Skills for Influential Leadership

Dates	**October 23-25, 2017** **Begins Monday, 9am** **Ends Wednesday, 5pm**
Fee	**$2,250** **GISC Members: $2,200**
CE hours	**22 - ICF**
Faculty	**Tracy Saunders, MA and Oyvind Larsen**

This workshop introduces GISC's model of influential leadership and presents the interpersonal skills that build highly effective groups and organizations. The focus will be on developing self-awareness and personal impact, understanding the cycle of change and how to productively handle resistance to change, and practicing techniques of managing teams. Using a variety of feedback tools, participants will experience a rare opportunity to understand their impact and build awareness of their competencies. Practical opportunities will be provided to explore how to increase influence and accomplish objectives. Through small group leadership exercises and case work, participants will practice how to support effective group behavior, effectively manage differences, and work with the dynamics of change and resistance.

The program will present research and theory of this leadership model but will emphasize practice, reflection, and feedback. Through a combination of presentations, individual and small group exercises, and discussion, participants will gain a new understanding of what characterizes effective leadership—both for themselves and for others.

"Perhaps the most important takeaway from the course was to have the confidence in myself to be a leader. I can do it and, thanks to this course, I can do it well!"

Missy Clark
Director of Finance
Cape Cod Commercial Fishermen's Alliance

Benefits

Participants will learn, practice and apply core leadership concepts that will:

- Increase their impact and ability to get things done with others
- Improve their skills for managing differences in meetings and on teams
- Develop their understanding and skill implementing change and working with resistance
- Mobilize energy for participants and their teams in order to increase performance
- Deepen awareness of the strengths their individual leadership style provides
- Provide experience interacting with strategic intent to improve outcomes and achieve objectives

Participants

This program is suitable for mid- to senior-level leaders, supervisors, managers, and coaches who seek a new approach to their roles. It may also be of interest to those who want to support leadership development in others.

ICF has certified this program for 15.5 core competency hours and 6 resource development hours.

Registration Form

Name: _____ Male: ❑ Female: ❑

Company Name: _____ Position: _____

Preferred Mailing Address - Work ❑ / Home ❑: _____

City/State/Province/Postal Code/Country: _____

_____

Work Phone: _____ Home Phone: _____

Mobile Phone: _____ Email: _____

Current Profession (please check all that apply):

Coach ❑ Consultant/OD ❑ Psychotherapist ❑ Leader/Executive ❑ Nonprofit ❑ Educator ❑ Other ❑ _____

Professional Affiliations/Associations:

ICF (Int'l Coach Federation) ❑ OD Network ❑ APA ❑ Other (please specify) ❑ _____

How did you hear about this program? _____

_____

If by referral, from whom? _____

Please register me for:

Program Title	**Date**	**Fee**

I am a GISC Member: ❑ I would like to join GISC: ❑ $125/year

Total: _____

Invoice my organization: ❑ _____

_____

I have enclosed a check or money order payable to GISC (US funds only): ❑

Charge my: Visa ❑ Mastercard ❑ American Express ❑

Name as it appears on card: _____

Account Number: _____ Expiration Date: _____

Signature: _____

Cancellation Policy: Refunds are available up to 21 days prior to a program, less a $35 administration fee. When cancellation is made with a notice of 20 days or less, tuition will not be refunded, but may be applied to a future program within the next calendar year.

Mail or fax along with your payment to:

Gestalt International Study Center, PO Box 515, South Wellfleet, MA 02663-0515, USA